

Jacob Gemma

From: [REDACTED] >
Sent: 21 May 2018 13:49
To: Gosselin Daniel
Cc: [REDACTED]@limebike.com; Shah Rikesh; Beevor Mike
Subject: Re: Introduction - LimeBike / TfL

Wonderful. Invitation sent.

[REDACTED] / BD & Marketing
[LimeBike](#) // Your ride anytime.
[REDACTED]@limebike.com

On Mon, May 21, 2018 at 1:30 AM, Gosselin Daniel <[REDACTED]@tfl.gov.uk> wrote:

Hi [REDACTED]

That would work for us, please send over an invited with call details.

Dan

Daniel Gosselin

Foresight and Innovation Advisor | Transport Innovation Directorate

Phone: [REDACTED] (auto [REDACTED]) | Mobile: [REDACTED]

From: [REDACTED]mailto:[REDACTED]@limebike.com]
Sent: 18 May 2018 19:42
To: Gosselin Daniel
Cc: [REDACTED]@limebike.com; Shah Rikesh; Beevor Mike

Subject: Re: Introduction - LimeBike / TfL

My sincerest apologies for the delay, Daniel! This was buried in my inbox.

Yes, we are still very much so interested. Are you all available for an introductory call next Thursday, May 24th at 4pm BST // 8am PST? Please let me know and I will send over a meeting invitation.

[REDACTED] // BD & Marketing

[LimeBike](#) // Your ride anytime.

[REDACTED]@limebike.com // 650.305.0230

On Thu, May 17, 2018 at 2:43 AM, Gosselin Daniel <[REDACTED]@tfl.gov.uk> wrote:

Hi all,

I just wanted to follow this up to understand if you still wanted to talk to us about dockless cycle hire in London?

Thanks,

Dan

Daniel Gosselin

Foresight and Innovation Advisor | Transport Innovation Directorate

Phone: [REDACTED] (auto [REDACTED]) | Mobile: [REDACTED]

From: Gosselin Daniel
Sent: 27 February 2018 09:50
To: [REDACTED] [@limebike.com](mailto:[REDACTED]@limebike.com); [REDACTED]
Cc: Shah Rikesh; Beevor Mike

Subject: RE: Introduction - LimeBike / TfL

Hi all,

So with the time zone difference it would look like we can do either 4pm or 5pm UK time, 8am or 9am San Francisco time. For those times I can offer the following dates on our end:

- 19th March (either)
- 20th March (either)
- 21st March (4pm/8am only)

Do any of those work for you? Let me know if not and we can look at some other times.

Thanks,

Dan

Daniel Gosselin

Foresight and Innovation Advisor | Transport Innovation Directorate | Transport for London

T: [REDACTED] | Int: [REDACTED] | M: [REDACTED] | E: [REDACTED] [@tfl.gov.uk](mailto:[REDACTED]@tfl.gov.uk)

From: Shah Rikesh
Sent: 27 February 2018 06:55
To: [REDACTED] Penny Harwood
Cc: [REDACTED] [@limebike.com](mailto:[REDACTED]@limebike.com); Kyle Dewees; Gosselin Daniel; Beevor Mike
Subject: RE: Introduction - LimeBike / TfL

Thank you Penny.

Hi [REDACTED],

Nice to meet you too. Dan Gosselin who leads on SME and start up engagement from my area will arrange a call. He will also invite our policy lead, Mike Beever, to the meeting.

Hi [REDACTED] – happy to meet at MWC. Although, I fly back to London today. I am busy from 12 noon in a couple of meetings. I'm on [REDACTED].

All the best,

Rikesh

From: [REDACTED] [[mailto:\[REDACTED\]@limebike.com](mailto:[REDACTED]@limebike.com)]
Sent: 27 February 2018 01:08
To: Penny Harwood
Cc: Shah Rikesh; [REDACTED]@limebike.com; Kyle Dewees
Subject: Re: Introduction - LimeBike / TfL

Thank you for the introduction, Penny!

Rikesh, pleasure to meet and excited to dig in. [REDACTED] is currently at MWC and if you are there as well, maybe we could find a time for you both to meet? If not, please propose some times for a call this week or next, and I'll confirm!

Best,

[REDACTED] // BD & Marketing

[LimeBike](#) // Your ride anytime.

[REDACTED]@limebike.com // [REDACTED]

On Mon, Feb 26, 2018 at 12:17 PM, Penny Harwood <[REDACTED]> wrote:

Hi [REDACTED] and [REDACTED]

I would like to introduce you to Rikesh Shah, Head of Commercial Innovation, Transport for London. I've shared some of the background of our conversation last week and your interest to be connected

Hi Rikesh

I would like to introduce you to [REDACTED], BD and Marketing, Caen Contee, VP Marketing and Partnerships, LimeBike (www.limebike.com), based in San Mateo, CA.

LimeBike is set to revolutionize urban mobility, empowering people with more efficient, affordable, and sustainable transportation options. By utilizing modern mobile technology and systematically deploying thousands of smart-bikes, enabled with GPS and self-locking mechanisms, we can make bike sharing universally available and affordable with a station-less, subsidy free network. This will dramatically improve urban mobility, making the first and last mile faster, cheaper, and healthier. They are looking at the European market and London in particular is under consideration.

They have seen TfL's [dockless bike share code of practice](#) for potential operators of dockless cycle hire schemes in London.

Thanks and best wishes

Penny

Penny Harwood

Senior Vice President, Business Development

London & Partners

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