Low Emission Zone launch campaign materials

The Low Emission Zone has been implemented in a phased approach from February 2008. This paper provides examples of the communications materials uses and the different channels and their reach or location.

Please note given the LEZ was first implemented eleven years ago, TfL cannot guarantee that we have included copies of every piece of communication or included an exhaustive list of channels.

2007-2008 communication materials to prepare vehicle owners for 2008 changes

Advertising

Posters appearing within London and on main arterial routes coming into London and at Eurotunnel (UK side outbound to Calais).

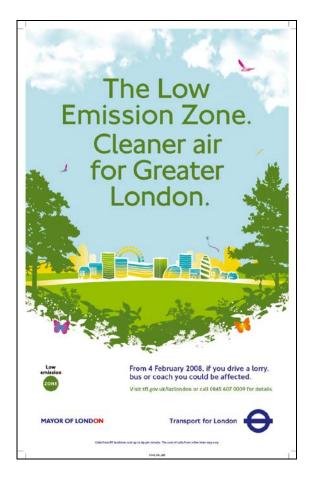




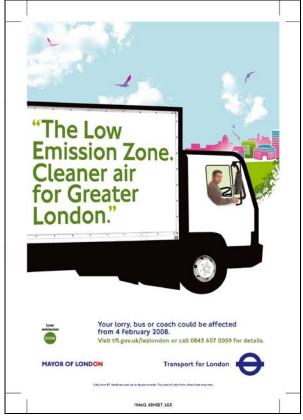


London bus shelter and tube posters



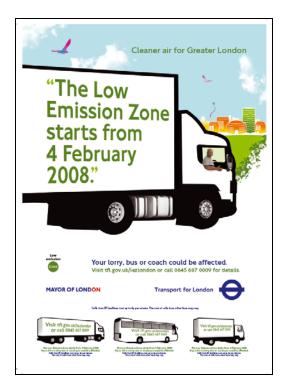


Posters in petrol stations, shopping centres, major DIY outlets and supermarkets



Washroom panels in motorway service stations

• Tear off strips feature a heavy HGV, coach and light HGV with the website and call centre telephone number.



Bus mega rears

15 x London Buses mega rears



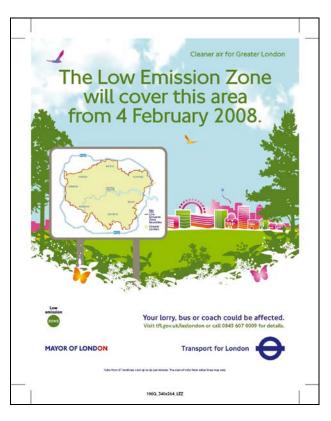


Press: Pan London and national press and ethnic press

National press



London Paper, London Lite, The Londoner

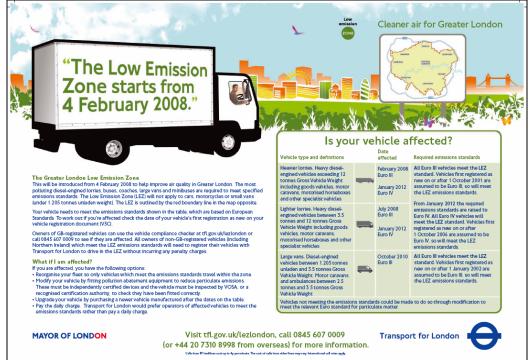




Specialists Press: UK

UK titles being used: Motor Transport, Commercial Motor, Auto Service & Repair, Freight, Roadway, Truck & Driver, Trucking Logistics & Transport, Focus, Coach and Bus Week, Bus and Coach Buyer, Route One, Coach Tourism Professional, Truck & Plant Trader, Building Products, Building Design, Disability Now, Horse and Hound, Motor Caravan Magazine, The Grocer, Retail Week, The Caterer

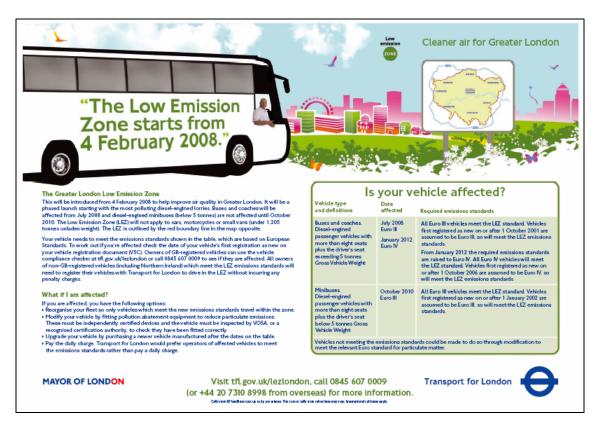
Double page spread targeting HGV operators



Single page targeting HGV operators

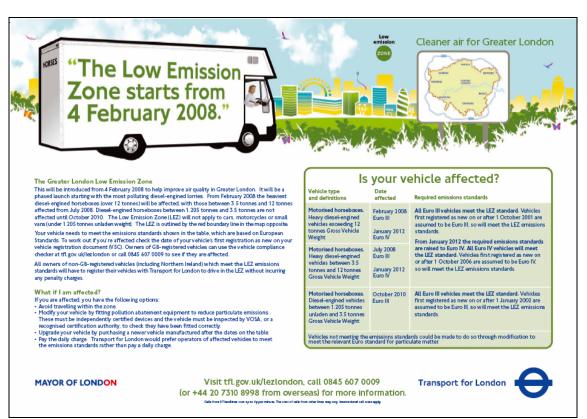


Double page spread targeting bus, coach and minibus operators



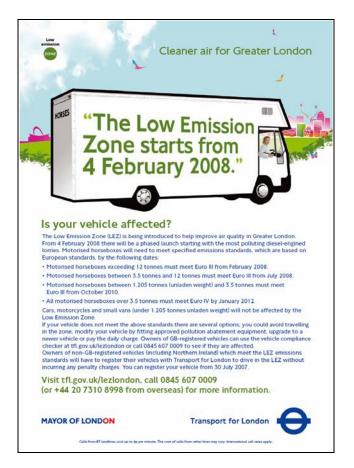
Single page targeting bus, coach and minibus operators

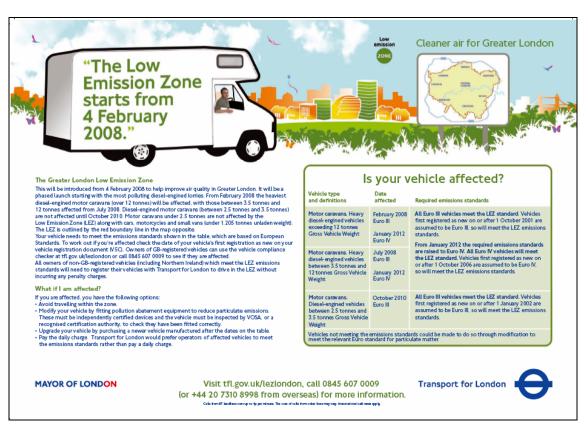




Double page spread targeting horsebox owners

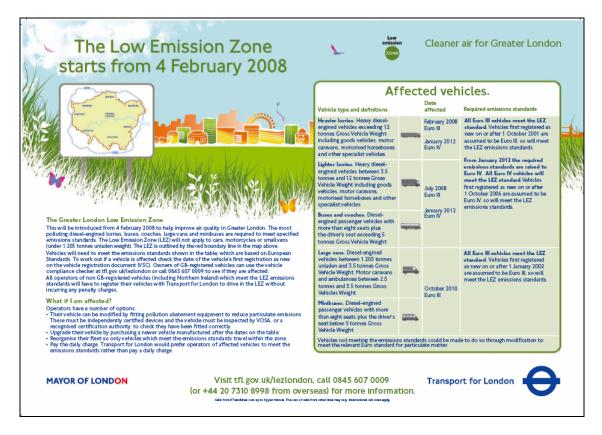
Single page targeting horsebox owners





Double page spread targeting motor caravan owners

Double page spread inserted into 'Auto service and repair' targeting garages



Specialist Press: Europe

Ads appearing in key titles in Germany, Netherlands, Belgium, Ireland, Poland, Spain, Czech Republic, France, Denmark, Italy.

NB: European press insertions were translated

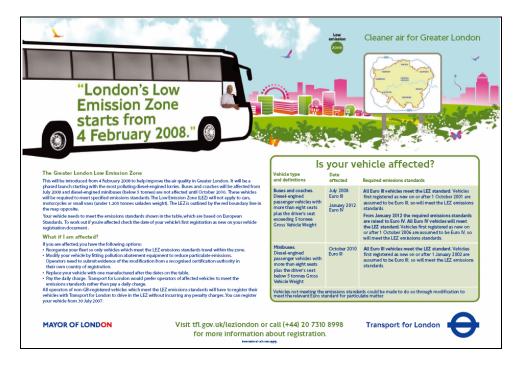
Double page spread targeting HGV operators



Single page targeting HGV operators



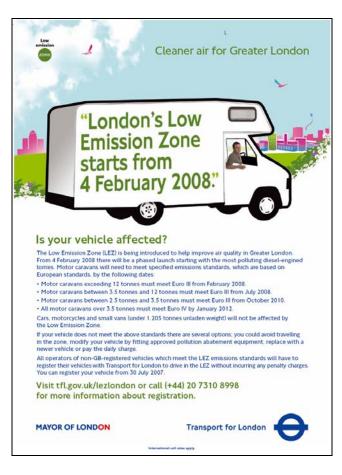
Double page spread targeting bus, coach and minibus operators



Single page targeting bus, coach and minibus operators



Single page targeting motor caravan owners



Radio

London stations: Total LBC, Heart 106.2 FM, Magic 105.4, Spectrum, Sunrise. National stations: Virgin, Talksport

'Voice From Lorry' - 30"

SFX: Inside a lorry in central London. We can hear the sounds of the city outside.

MV: you may have heard about London's low emission zone... and you might be thinking what's that all about?

... well... it's a new scheme to help clean up the air in greater London...

As he speaks the sounds of the city start to become less urban. We can hear birds singing.

... by getting the most polluting diesel-engined lorries... buses... and coaches to meet European emissions standards ...

... if you own or drive one of these, you could be affected

Soon the sounds of the city are completely replaced by the sounds of the countryside.

... To find out more visit tfl.gov.uk or call 0845 607 0009.

London's Low Emission Zone. Starts from 4 February 2008

'Voice From Café' - 30"

SFX: Inside a motorway service station café. We can hear the sound of traffic whizzing by outside.

MV: do you want to know when London's low emission zone could affect you...?

As he speaks the sounds of the motorway begin to fade away. We can hear birds singing.

... Well, it'll be launched in stages from 4 February 2008 starting with the most polluting diesel engined lorries. Buses and coaches will be affected later.

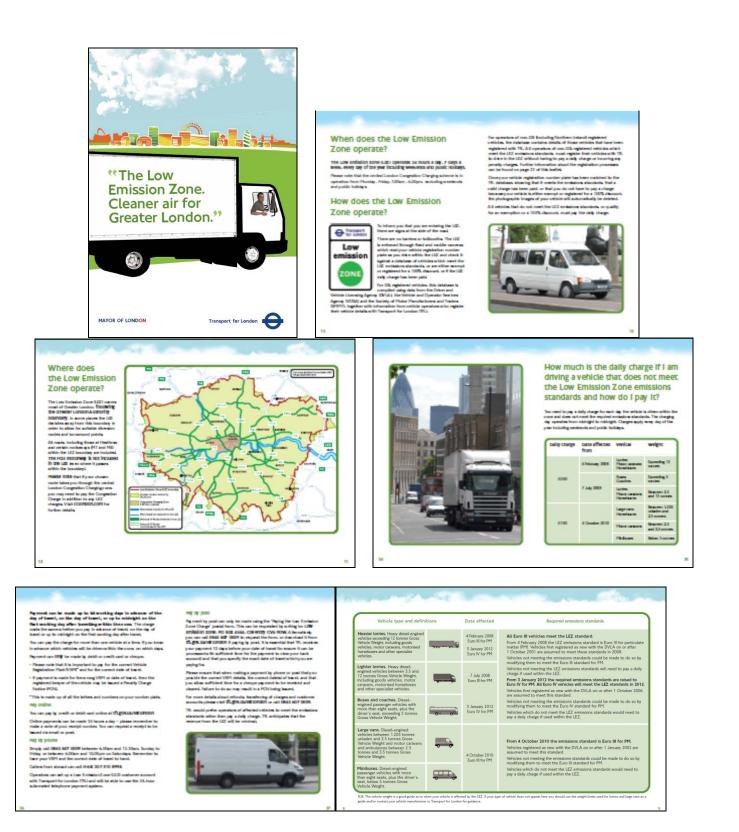
Soon the sounds of the motorway are completely replaced by the sounds of the countryside.

... To find out what choices you have visit tfl.gov.uk or call 0845 607 0009.

London's Low Emission Zone. Starts from 4 February 2008.

<u>Leafleting</u>

32 page leaflet mailed to operators/drivers upon request. Visual below is of the front cover and some example interior pages. A version was also distributed with the DVLA mailings and at VOSA test stations to operators who passed or failed their retrofit vehicle test as well as direct mailed using commercially available lists



Roadshow face to face activity

Venues included ports, ferries, motorway service stations, transport cafes, destination markets e.g. Smithfields, DIY stores

Activity	Destination	Туре	Date
MS S	London Gateway	Welcome Break	Sept-Nov
MS S	Newport Pagnell	Welcome Break	Sept-Nov
MS S	Leicester Forest	Welcome Break	Sept-Nov

	East		
MS S	Birchanger	Welcome Break	Sept-Nov
MS S	S outh Mimms	Welcome Break	Sept-Nov
MS S	Membury	Welcome Break	Sept-Nov
MS S	Oxford	Welcome Break	Sept-Nov
	Warwick		Sept-Nov
MS S	Southbound	Welcome Break	0 0 0 0 0 0 0 0
	Toddington		Sept-Nov
MS S	Northbound	мото	oeperior
	Toddington		Sept-Nov
MS S	Southbound	мото	oeperior
MS S	Donnington Park	МОТО	Sept-Nov
MS S	Medway	мото	Sept-Nov
MS S	Medway	мото	Sept-Nov
MS S	Medway	МОТО	Sept-Nov
	· · ·		
MS S	Ferry Bridge	MOTO	Sept-Nov
MS S	Pease Pottage	MOTO	Sept-Nov
MS S	Thurrock	MOTO	Sept-Nov
MS S	Thurrock	МОТО	Sept-Nov
MS S	Thurrock	МОТО	Sept-Nov
	Heston		Sept-Nov
MS S	(Eastbound)	МОТО	
	Heston		Sept-Nov
MS S	(Westbound)	МОТО	
	Reading		Sept-Nov
MS S	(Eastbound)	МОТО	
	Reading		Sept-Nov
MS S	(Westbound)	МОТО	
	Leigh Delamere		Sept-Nov
MS S	(East)	МОТО	
MS S	Severn View	МОТО	Sept-Nov
MS S	Cherwell Valley	МОТО	Sept-Nov
MS S	Watford (S)	Roadchef	Sept-Nov
MS S	Northampton (N)	Roadchef	Sept-Nov
MS S	Tibshelf (S)	Roadchef	Sept-Nov
MS S	Tibshelf (S)	Roadchef	Sept-Nov
MS S	Maidstone	Roadchef	Sept-Nov
MS S	Maidstone	Roadchef	Sept-Nov
1015 5	Clacket Lane		Sept-Nov
MS S	(north)	Roadchef	3 ept-110V
1013 2	Clacket Lane	Noducilei	Sept-Nov
MS S	(south)	Roadchef	Sept-Nov
1012 2	· · · · · · · · · · · · · · · · · · ·	Roduciiei	Cont Nov
	Clacket Lane	Deedebef	Sept-Nov
MS S	(north)	Roadchef	
	Clacket Lane		Sept-Nov
MS S	(south)	Roadchef	
MS S	Rownhams (N)	Roadchef	Sept-Nov
MS S	Rownhams (N)	Roadchef	Sept-Nov
MS S	S tafford (S)	Roadchef	Sept-Nov
			Sept-Nov
MS S	Winchester	Roadchef	
			Sept-Nov
MS S	Winchester	Roadchef	

1			Sept-Nov (6
Port	Dover	Face to Face	days total)
	Dover		Sept-Nov (2
Port	Tilbury	Face to Face	days total)
	Thoury		Sept-Nov (2
Port	Southampton	Face to Face	days total)
Port	Dover	Leaflet racking	Sept-Nov
	Tilbury		Sept-Nov
Port	TIDUTY	Leaflets with tickets	5606100
Port	Holyhead	Leaflet racking	Sept-Nov
Port	Immingham	Leaflet racking	Sept-Nov
Port	Felixstowe	Leaflet racking	Sept-Nov
Port	Harwich	Leaflet racking	Sept-Nov
Port	Ramsgate	Leaflet racking	Sept-Nov
Port	NewHaven	Leaflet racking	Sept-Nov
Port	Ostend	Leaflet racking	Sept-Nov
Activity	Destination	Туре	Date
Ferries/Eurotunnel	P&O	Leaflet racking	Sept-Nov
Ferries/Eurotunnel	StenaLine	Leaflet racking	Sept-Nov
Ferries/Eurotunnel	TransEuropa	Leaflet racking	Sept-Nov
Ferries/Eurotunnel	Transmarche	Leaflet racking	Sept-Nov
Ferries/Eurotunnel	Eurotunnel	Leaflet racking	· · · · · · · · · · · · · · · · · · ·
rennes/Eurotunner		Leanet lacking	Sept-Nov
	indonondonth.		Sept-Nov
The man and Cafee	independently		(15 activity
Transport Cafes	owned	Leaflet racking	days)
	New Covent		Sept-Nov (3
	Garden Market		activity
Market		-	days)
	Bilingsgate		Sept-Nov (2
	Market		activity
Market		-	days)
	New Spitalfields		Sept-Nov (3
	Market		activity
Market		-	days)
	S mithfields		Sept-Nov (1
Market	Market	-	activity day)
	Borough Market		Sept-Nov (1
Market		-	activity day)
Horse Box	Horse of the Year		October
Owners	Show	-	
Horse Box		R oyal Olympia	17 - 22
Owners	London	Horse Show	December
			2007
Horse Box		Uffington White	26 - 27
Owners, vintage	London	Horse Show	August
cars			2007
		International	16 - 21
Motor Home	NEC, Birmingham	Caravan &	October
		Motorhome 2007	2007
		Caravan & Outdoor	Jan 2008 -
Motor Home	London	Leisure Show	tbc

UK Trade Show	North West	Truckfest North West	S aturday 15th & S unday 16th S eptember
UK Trade Show	NEC, Birmingham	Coach & Bus Live	10-11 October 2007
Activity	Destination	Туре	Date
Port	Dover	Leaflet racking	Until mid Dec
Port	Tilbury	Leaflets with tickets	Until mid Dec
Port	Holyhead	Leaflet racking	Until mid Dec
Port	Immingham	Leaflet racking	Until mid Dec
Port	Felixstowe	Leaflet racking	Until mid Dec
Port	Harwich	Leaflet racking	Until mid Dec
Port	Ramsgate	Leaflet racking	Until mid Dec
Port	NewHaven	Leaflet racking	Until mid Dec
Port	Ostend	Leaflet racking	Until mid Dec
Ferries/Eurotunnel	P & O	Leaflet racking	Until mid Dec
Ferries/Eurotunnel	StenaLine	Leaflet racking	Until mid Dec
Ferries/Eurotunnel	T rans E uropa	Leaflet racking	Until mid Dec
Ferries/Eurotunnel	Transmarche	Leaflet racking	Until mid Dec
Ferries/Eurotunnel	Eurotunnel	Leaflet racking	Until mid Dec
Transport Cafes	independently owned	Leaflet racking	Sept-Nov (15 activity days)
Horse Box Owners	London	Royal Olympia Horse Show	17 - 22 December 2007

2011-2012 communication materials to prepare vehicle owners for 2012 changes

Communications ran from January 2011 – March 2012

Specialist press (Auto Trader, Van User, Fleet Van, Commercial Motor, Motor Transport, Freight, Truck and Driver, Trucking, Logistics & Transport Focus, Professional Builder, Building Products, Caravan Club Magazine, Motor Home Monthly, Route One, Bus & Coach Buyers, Horse & Hound, OOH, What Van, Roadway, Motor Caravanner, Freight Industry Times, Coach and Bus Week, CTA Journal, Environment Industry Magazine, Bus & Coach Professional, minPlus, International Horse Show Guide.

National press (Sun, Daily Star, Daily Mirror, Daily Express, Daily Mail, Guardian, Times, Independent)

London titles (Evening Standard, City AM)

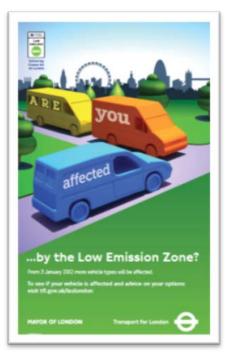
European press titles across several countries (Belgium, Germany, France, Czech Republic, Spain, Poland, Hungry, Netherlands, Denmark, Ireland, Lithuania, Italy)



Posters on main arterial routes coming into London and within the Low Emission Zone, selected motorway service stations (M1, M25, M4), petrol pumps, washroom media, ports (Dover, Harwich, Portsmouth, Newcastle, Poole, Southampton, Hull, Newhaven, Holyhead), Eurotunnel



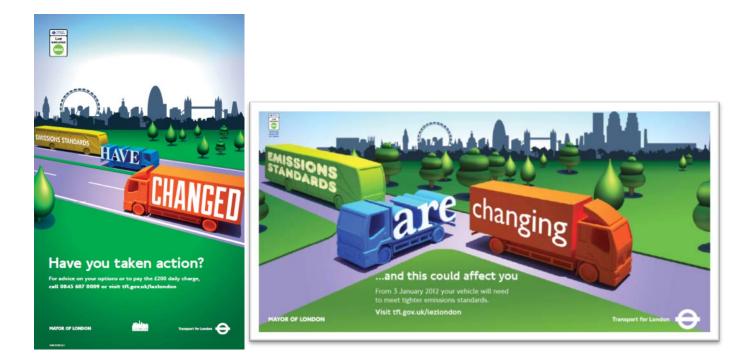






MAYOR OF LONDON Transport for London







Radio

National (Absolute, Bauer, Smoooth, Gold, LBC, XFM Kiss, Magic, TalkSport, Newslink) and London stations (XFM, TalkSport, Magic, LBC, Heart, Absolute

S cript is unavailable

Digital advertising

Caterer and Hotelkeeper, Road Transport, SED 365, Van trader, Truck Trader, Plant Trader, Farmers Trader, AdTrader, Ebay Motors, Context web (network)

Copies of this creative are not available

Leafleting

Leaflet front cover – leaflet available on demand via call centre and used as part of the DVLA mailings targeting owners of non-compliant vehicles. Mailings took place April, July, Aug, Oct, Nov 2011).

Emails were also sent to customers registered on the TfL database in Nov 2011.



Example of information on the TfL website in the run up to the 2012 changes



2019 communication materials to prepare vehicle owners for 2020 changes

Adverts will appear in specialist press titles that are distributed nationally, London radio stations which also reach a radius of 20-25 miles outside London, Google search to deep link customers to the LEZ web pages, and we will also be emailing operators registered on the TfL database. Later on in the campaign we are planning to send letters via the DVLA to owners of non-compliant vehicles seen in the zone.

All key stakeholders have been informed about the launch of the new Direct Vision S tandard HGV permit system affecting heavy goods vehicles over 12 tonnes and that the Low Emission Zone standards will be tightening at the end of October 2019. We are communicating these campaigns jointly, as they affect similar stakeholder groups. Given the Low Emission Zone affects heavy vehicles we will work closely with the freight, coach and bus industry both nationally and regionally over the coming year to ensure that companies and drivers are fully aware of the new emissions standards and are prepared in advance. We will also work with other key stakeholders including London boroughs, and nationally and regionally with business groups and the leisure and tourism industries.

Low Emission Zone Specialist press: Bus & Coach Buyer, Commercial Motor, Motor Transport, Truck & Driver, Fleet World, What Van?



Radio (Radio X, Gold London, Absolute Radio, Jazz FM, LBC) – London channels but they also reach a radius of 20-25 miles around London

<u>S cript</u>

Driver VO1: My lorry's already delivering on the Low Emission Zone's tougher standards...

Driver VO2:	that come into effect across Greater London from October 2020;
Driver VO3:	to help clean up our toxic air.
Driver VO4:	Diesel-engined heavy lorries, buses, coaches
Driver VO5:	motorised caravans and horseboxes and other large vehicles will be affected.
Driver VO1:	Make sure you're on board with the new standards, like us.
Driver VO2:	Search Low Emission Zone to check your vehicle.
Driver VO3:	To the Mayor of London and TFL, every journey matters

Direct marketing – letters will be going out to owners of non-compliant vehicles seen in the zone from 2020 via the DVLA.

Combined Low Emission Zone and Direct Vision Communications

Washroom panels in motorway service stations on the way from Dover to London



European Press (France Routes - France, Ciężarówki - Poland, Sólo Camión & Solo Furgo – Spain, Truckstar – Netherlands)

And

Specialist UK press (Commercial Motor & Motor Transport)



Leaflet – distributed by a number of teams (including Metropolitan Police Service, DVSA and Work Related Road Risk team) and at a variety of stakeholder events (e.g. RHA member briefings)

